## **White Lumber Company**

29 January 2009

John White 313 Dividend Dr. White Lumber Company Cleburne TX, 76033

Dear Mr. White:

I want to further clarify my thoughts in regards to the sales situation we were discussing the other day. I understand the position that White Lumber takes in regard to selling product to all available buyers, and for this reason I have some cause for concern. I recognize that our company has worked hard and has great experience dealing with customers in the local community. I have only worked for this company for short time, but I find that my business ethics, in this case, are of strength to White Lumber.

I find that if and since we know that the customer is using our products for a scaffolding plank job, that any future incident regarding the safety of the customer may be pointed back to our company. In this business we spend a lot of time focusing and training our employees on safety; so ultimately I too want to contribute to the safety of this company. Can I suggest that we more fully discuss our disclaimer information so if we do decide to continue with our business strategy, that we do so in a vigilant manner. I feel like it is our responsibility to ensure our customers are educated on the proper use of our products. I recommend that we have more training and literature online so that we are creating value for us and the customer.

I highly value the success of our company and its future, and so I feel like the honorable thing to do is to let the customer know about this information. I will respect and be open to d

whichever decision is made, but ultimately I hope that all aspects of our company	are covere
for safety's sake.	
Thank you for your consideration	

Respectfully,

Signature

## **Bob Hopkins**

Bob J. Hopkins Sales Department 131A Dividend Dr. Cleburne, TX 76033

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